

HABERSHAM COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY

SUBJECT: Frazer Remounted Med Unit Purchase

DATE: 04/06/2026

(X) RECOMMENDATION

() POLICY DISCUSSION

BUDGET INFORMATION:

() STATUS REPORT

ANNUAL-

() OTHER

CAPITAL- To be paid for from SPLOST VIII collections

COMMISSION ACTION REQUESTED ON: April 20, 2026

PURPOSE: To gain approval for the Board of Commission Chairman to affix his signature to a Purchase Agreement for remounting a Frazer Med Unit.

BACKGROUND / HISTORY:

- a. The first Frazer med unit was purchased in 2020 using CARES Act funding. These units are designed to make the patient compartment completely self-sufficient, utilizing an onboard generator to supply the necessary electrical power. Constructed from aluminum, the units offer increased durability and can be remounted onto new chassis, unlike traditional box-style ambulances purchased in the past.**
- b. Apart from 2 med units, the fleet is entirely Frazer built ambulances.**

FACTS AND ISSUES:

- a. For a chassis ordered today, the estimated delivery to the ambulance manufacturer is approximately 20 months, with final delivery to the buyer expected in December 2027/January 2028.**
- b. The cost for remounting the Patient Care Compartment (the box) onto a new frame is 270,193.75.**
- c. Remounting “the Box”, includes a new MEPS generator, new lights on exterior of truck and interior patient compartment. Refer to attached list for details.**
- d. The med units gain excessive mileage due to hours on the engine, idling and trips to Gainesville.**
- e. Three of the five frontline trucks currently have more than 90,000 miles, despite being in service for less than two years.**
- f. One replacement is expected late 2026, with the remaining 2 med units – late 2027.**

OPTIONS:

- 1) Approve recommendation: Approve the signing of the Purchase Agreement by the Chairman of the BOC.**
 - 2) Deny recommendation: Deny the signing of the Purchase Agreement by the Chairman of the BOC**
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3) Commission defined alternative: Other alternative as defined by the commission.

RECOMMENDED SAMPLE MOTION:

I make a motion to approve the Chairman of the Habersham County Board of Commissioners to permit signing the Purchase Agreement for remounting of a Frazer med unit by Frazer.

DEPARTMENT:

Prepared by:

Jeffrey D. Adams

Director: __

Jeffrey D. Adams_____

ADMINISTRATIVE

COMMENTS:_____

_____ **DATE:** _____

County Manager

Customer Name

Purchase Agreement

This PURCHASE AGREEMENT made this _26th day of February_ , 2026 between ("Vendor") Frazer, Ltd. located at 7219 Rampart Houston, TX 77081 and Habersham County Emergency Services located at 4263 Hollywood Hwy, Clarkesville, GA 30523 ("Customer"). WHEREAS, Vendor desires to sell and Customer desires to purchase certain products, and/or services more specifically described in _Z5411-0001 dated 01/27/2026_ for the total amount of \$ _270,193.75_ (hereafter "Products"),

Chassis details

- **Chassis Make: Ford**
- **Chassis Model: F-450 Diesel 4x4**
- **Qty ordered: 1**
- **Quoted chassis price (each): \$85,500**

NOW THEREFORE, the parties hereto, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, do hereby agree as follows:

1. Vendor agrees to sell and schedule pickup/delivery as described in Z5411-0001_ dated _01/27/2026_ and Customer shall purchase from Vendor, the Products for the prices as set forth in detail on Z5411-0001_ dated _01/27/2026_.
2. The sale of the Products is governed by the terms and conditions set forth on Exhibit A, which is attached hereto and made a part hereof.
3. The Term of this Agreement shall commence on 02/26/2026_ and expire 1 year from execution date or upon unit completion and acceptance, whichever is later.
4. If the parties have entered into any additional covenants, promises, terms and conditions not otherwise specified herein or in any schedule or Exhibit hereto, said special provisions shall be set forth in Exhibit A. If there shall be any conflict within the provisions of this Agreement, the following order of priority shall apply: this PURCHASE AGREEMENT, Exhibit A, Customer's purchase order, Vendor's invoice.

IN WITNESS WHEREOF, the undersigned have executed and delivered this Agreement as of the day and year first above written.

Title Information

Enter Exactly as it needs to appear

Owner

Name: _____

Address: _____

Lien Holder *(If Applicable)*

Name: _____

Address: _____

Customer Name

Purchase Agreement Signature Page

Habersham County Emergency Services

Sign: _____
Print: _____
Title: _____
Date: _____

Insert Vendor Name (if applicable)

Sign: _____
Print: _____
Title: _____
Date: _____

Frazer, Ltd.

Sign:  _____
Print: Adam Fischer
Title: Vice President, Sales & Marketing
Date: 02/26/2026

Customer Name

LIST OF EXHIBITS:

EXHIBIT A: Standard Terms and Conditions

EXHIBIT A

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be submitted in writing to sales@frazerbilt.com at least 180 days before the projected production completion date. Failure to adhere to this timeline may result in the application of a cancellation fee amounting to 25% of the total purchase order price.

CHASSIS PAYMENT CONSIDERATION: Please note that payment for the chassis may have been issued prior to the 180-day cancellation window. Therefore, cancellation requests or refunds pertaining to the chassis will be at the discretion of the respective dealerships.

DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.

TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

MARKET VOLATILITY AND FEATURE AVAILABILITY: Frazer strives to maintain transparency and proactive communication with its customers. Due to market volatility, supply chain disruptions, or other unforeseen

Customer Name

circumstances, certain options, brand names, materials, or features may become unavailable during the production process. In such instances, Frazer will notify the customer promptly and work collaboratively to identify and implement suitable alternatives that uphold the functionality, quality, and design standards of the product. Frazer appreciates the customer's understanding as it navigates these challenges and remains committed to delivering products that meet or exceed customer expectations.

IMPORT DUTIES AND TARIFF DISCLAIMER:

The pricing provided in this estimate is based on current market conditions as of the date of issuance and does not account for potential import duties, tariffs, or other fees that may be imposed on goods imported from non-U.S. countries. Should such charges come into effect prior to the fulfillment of the order, these additional costs may be reflected in the final pricing. Frazer will provide timely notice of any such changes, including a detailed explanation of the impact, and will work in good faith with the customer to minimize any adverse effects. Frazer values its relationship with the customer and encourages open communication to address any questions or concerns that may arise.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve the Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____

LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

Customer Name

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.

WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.

SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).

Customer Name

Customer Quote



1/30/2026 12:37:21 PM

Estimate No: Z5411-0001
Quote Date: 1/27/2026
Expiration Date: 2/14/2026
Salesperson: EHH
Payment Terms: Net 30

Invoice To: 11370
Doug Caudell
Habersham County Emergency Services
Habersham County Board of County Commissioners
4263 Hollywood Hwy
Clarkesville GA 30523
US

Deliver To:
Doug Caudell
Doug Caudell
Habersham County Emergency Services
Habersham County Board of County Commissioners
4263 Hollywood Hwy
Clarkesville GA 30523
US
Phone:(706) 499-3026

Order Instructions:

TERMS:
The unit will be invoiced approximately 30 days prior to vehicle completion and is due upon acceptance of the completed unit, unless alternate terms have been approved in writing.
All ownership documentation—including the Manufacturer’s Statement of Origin (MSO), Buyer’s Order, and delivery paperwork—will be held until full payment of all open invoices has been received. This won't delay you from inspecting or taking delivery—but you won't receive the paperwork until payment is complete.
TERMS:
A progress payment for the chassis portion will be invoiced upon arrival at the dealership and is due within 30 days of the invoice date. The remaining balance will be invoiced approximately 30 days prior to vehicle completion and is due upon delivery of the completed unit, unless alternate terms have been approved in writing.
IMPORTANT: This estimate is STRICTLY Ballpark pricing. Estimate has been made based on pictures sent to Frazer and not in-person check-in. Pricing will be more accurate at time of check-in.

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE-EMS-X Configurable EMS Module, Remount	1.00	EA	\$	175,327.75	\$	175,327.75
Unit History: E-3432							
2	CHASSIS 2026 Ford F450 Diesel 4x4	1.00	EA	\$	85,500.00	\$	85,500.00
This chassis price is derived from the latest information provided by Ford. The exact pricing details will not be available until the chassis physically arrives at the dealership, at which juncture adjustments to this price may be made. In the event of any price adjustment, you will receive written notification detailing the changes.							
3	DELIVERY Driven Delivery to Customer	892.00	M	\$	5.25	\$	4,683.00
4	SpecDoc Configurable item to create the SpecDoc	1.00	EA	\$	0.00	\$	0.00

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

Customer Quote



1/30/2026 12:37:21 PM

Estimate No: Z5411-0001
Quote Date: 1/27/2026
Expiration Date: 2/14/2026
Salesperson: EHH
Payment Terms: Net 30

Order Instructions:

No.	Item	Qty	U/M:		Unit Price		Net Amount
5	DELIVERY	892.00	M	\$	5.25	\$	4,683.00
Drive Remount from Clarkesville to Houst							

Remit To:

Frazer, Ltd.
1410 Gillingham Lane
Sugar Land TX 77478

Sale Amount: 270,193.75
Order Disc(0.0000%): 0.00
Surcharge: N/A
Sales Tax: 0.00
Misc Charges: 0.00
Total Amount: 270,193.75

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :



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For your convenience, all module pricing has been itemized below per quote Z5411-0001 for Habersham County Emergency Services :

Base Module	\$	47,000.00
Chassis Exterior	\$	33,802.75
Module Exterior	\$	73,500.00
Chassis Interior	\$	3,375.00
Module Interior	\$	17,925.00
Module Total	\$	175,602.75

Items included in above totals:

1. Pricing Model Year: 2025.5	\$	
2. Old Chassis: Return to Customer Via Tow (Delivery Fee Applies)	\$	4,677.75
3. Type I - Truck Front End with Modular Body 12' XT Module	\$	incl
4. This is a CAAS GVS v4.0 Unit	\$	incl

Chassis Exterior:

5. Heat Shielding for Diesel Chassis	\$	2,350.00
6. 2 Chassis Keys Provided	\$	incl
7. Chassis Options: OEM Back up Camera	\$	incl
8. Chassis Paint Layout: Keep Factory Paint Color - Iconic Silver	\$	incl
9. Chassis : 2026 Ford F-450, Diesel, 4x4, Regular Cab, 84" Cab to Axle, Iconic Silver	\$	incl
10. Suspension: LiquidSpring	\$	17,825.00
11. Camera System: Ford OEM Back-up Camera System	\$	825.00
12. Wheel type: Factory Aluminum	\$	incl
13. Dual Dynamics Valve Stem Extender with Equalization and Pressure Indicator	\$	450.00
14. Road Force Elite tire and wheel balancing	\$	incl
15. Chassis Steps: Luverne Running Boards	\$	1,575.00
16. Grille Guard: Full Replacement Bumper	\$	2,700.00
17. 10" and 12" Air Horns	\$	1,675.00
18. Compressor Type: Standard	\$	1,000.00
19. Air Horn Switching Options: Momentary	\$	175.00
20. Ceramic Window Tint on Chassis Doors	\$	550.00
21. Passenger's side Grille Light: Whelen M4 Clear Light	\$	incl
22. Driver's side Grille Light: Whelen M4 Red Light	\$	incl
23. Passenger's side Intersect Light: Whelen M4 Red Light	\$	incl



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24. Driver's side Intersect Light: Whelen M4 Clear Light	\$	incl
Chassis Exterior Subtotal	\$	33,802.75

Module Exterior:

25. New MEPS generator installed on chassis	\$	11,475.00
26. Remove the wrap currently on the module	\$	1,775.00
27. Replace All Roof and Vertical Corner Trim	\$	1,550.00
28. New Roof Corner Caps	\$	525.00
29. 20 hour(s) of Body Work	\$	2,500.00
30. LizardSkin Thermal Coating on Module Roof - Roof Will be White	\$	incl
31. Module Paint Layout: Non-White One Tone - Iconic Silver. Includes new drip rails, doors, latches, doors grabbers, and license plate light.	\$	25,125.00
32. No Design Package	\$	incl
33. Frazer Provided Tier 2 - Standard Graphics	\$	6,500.00
34. Remove Conspicuity on Rear Wall	\$	1,000.00
35. Conspicuity Squares with Chevrons on Entry Doors	\$	750.00
36. Solid Color Conspicuity Strips on Compartment Doors	\$	300.00
37. Hidden Switch Behind the Driver's Side Front Corner Stone Guard	\$	375.00
38. Dri-Deck in Applicable Exterior Compartments	\$	450.00
39. Shore Power: Single 30 Amp auto eject w/ Red cover	\$	2,000.00
40. Pigtail/Plug Option: Pigtail	\$	incl
41. Ship Loose - Old MEPS generator in chassis engine compartment	\$	incl
42. New Dometic A/C with Exhaust Fan	\$	9,175.00
43. All Cladding/Treadbrite: All new powdercoated black treadbrite at front, wheel wells, and rear corners	\$	2,525.00
44. Keep Existing - Existing adjustable shelves and divider in O2 compartment	\$	incl
45. UNOC #1475 - Reconfigure D/S rear storage compartment for flat bars in the back corners for future SCBA installation; plate over I/O access inside compartment with Aluminum and plate over I/O access in module with stainless - Furnish and install (2) hooks on the angle at the midline - Furnish and install (1) hook on forward wall and (1) on the rear wall	\$	1,825.00
46. Module Window Option: Sliding Window	\$	incl
47. Rear Wall Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	275.00
48. Rear Wall Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	275.00



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49. Lower BTTs: 2 Grote Lights on each side	\$	incl
50. Treadbrite Add on: Padeyes Below Rear Entry Doors	\$	1,000.00
51. New Rear Bumper with Black Bedliner	\$	2,200.00
52. New Door Grabbers	\$	incl
53. New Cast License Plate Light	\$	incl
54. Replace Gas Hold-Open at Side Entry	\$	incl
55. Reconnect Door Locks on Entry Doors and Front IO (New Actuators)	\$	1,900.00
Module Exterior Subtotal	\$	73,500.00

Chassis Interior:

56. Siren Speakers: Whelen SA 315 Speakers	\$	incl
57. Siren Option: Whelen C9 Siren in Console	\$	incl
58. Mic 1 on passenger's side slot 1	\$	incl
59. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
60. Slot 1: Single Slot Switch Panel	\$	incl
61. Slot 2: Radio Plate: 7.5 L X 2.5 W opening dims Item ID 2398	\$	incl
62. Slot 3: Siren 1	\$	incl
63. Slot 4: Single Blank	\$	incl
64. Console Switch Layout : Primary - Secondary - Air Horn - Blank - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Blank -	\$	incl
65. New Armrest	\$	375.00
66. Console Layout: 4-Slot Console	\$	incl
67. Front Base of Console: 120VAC	\$	825.00
68. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	300.00
69. Rear of Console: Single Mapholder	\$	375.00
70. Chassis Rear Wall: 2 High Glove Box Holder	\$	300.00
71. Secure-Idle Anti-Theft System	\$	1,000.00
72. UNOC# 3478 - Furnish and install MDT bracket (Item 186) on front of console in standard location. DO NOT install MDT plate. Customer uses this extension to mount mic clips to	\$	100.00
73. UNOC #2044 - Remove and reinstall cup holders on floor in front of console	\$	100.00
Chassis Interior Subtotal	\$	3,375.00

Module Interior:

74. New Cobalt Blue Interior Trim	\$	575.00
75. Stainless Steel Side and Rear Entry Door Grab Rails (price covered under new Module Paint)	\$	incl
76. 5 lb. ABC Fire Extinguisher with SAE Compliant Bracket: Ship Loose with Fire Extinguisher Compliance Guidelines	\$	200.00
77. 5 lb. ABC Fire Extinguisher with SAE Compliant Bracket: Ship Loose with Fire Extinguisher Compliance Guidelines	\$	200.00
78. Module Heater : New	\$	1,350.00
79. Keep Existing Drug Box at Driver Side Front Corner Area	\$	incl
80. Keep Existing - 12vdc outlet in front I/O	\$	incl
81. Keep Existing - Keep existing 12vdc outlet on front wall near refrigerator	\$	incl
82. Keep Existing - Portable suction at front wall	\$	incl
83. UNOC #2886 - Replace existing 120VAC duplex outlet on front wall with new quad outlet; discard old one	\$	300.00
84. UNOC# 534- Furnish and install 12VDC 3-receptacle outlet in front corner area, ABOVE shelf, on D/S wall, facing rear; - wired battery hot	\$	275.00
Similar to UNOC 534 but above the shelf		
85. Keep Existing Monitor Mount on the Action Wall Countertop	\$	275.00
86. Keep Existing Sharps Container Bracket at Action Wall	\$	incl
87. Rear Door Switch Layout : Blank; Blank; Dump/Bypass (Suspension); Rear Load;	\$	incl
88. Remove and Discard - Existing electric O2 at action wall	\$	incl
89. Keep Existing - Monitor aft action wall cabinet	\$	incl
90. Keep Existing - Speaker next to CPR seat	\$	incl
91. Keep Existing - Radio heads and mics at action wall	\$	incl
92. UNOC# 3135 - Furnish and install Electric O2 system with control panel at action wall location #3 and switch on 8 switch panel	\$	2,825.00
93. *Note to Engineering - Fill holes from NCE mount action wall countertop with countersunk screws or bolts after Technimount bracket is installed. If Technimount base covers holes, screws are not needed.	\$	100.00
94. UNOC #3227 - Replace existing 4-switch panel and thermostat at Location #1 with new 8-switch panel - Relocate thermostat to Location 7 - 8-switch panel layout: Interior Lights, Dimmer, Vent Fan, Electric O2, Module Heater, Blank, Blank, Blank	\$	250.00
95. Note to engineering* Make sure Module Heater switch is Hi/Off/Low	\$	incl



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96. Two Seating Positions at the Squad Bench - 1 and 3	\$	incl
97. Keep Existing Acrylic Holder and Sharps Bracket at Squad Bench	\$	incl
98. Keep Existing Glove Box & Handrail	\$	incl
99. Keep Existing Single O2 Outlet at the Squad Bench Wall	\$	incl
100. Overhead Disinfecting Lamp - Evergreen UV-C	\$	6,900.00
101. Single O2 Outlet in Ceiling Raceway	\$	1,575.00
102. Keep Existing Stryker Power-LOAD Cot Retention System	\$	incl
103. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	3,100.00
Module Interior Subtotal		\$ 17,925.00



Defining the future of Mobile Healthcare.™

Last edited by lhooker on January 30 2026

Email this quote along with your PO
to Eddie Hand at Eddie@hunterapparatus.com

Remit To:

Frazer, LTD
7219 Rampart St.
Houston, Texas 77081
USA

Standard Terms and Conditions

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DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.

TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

MARKET VOLATILITY AND FEATURE AVAILABILITY: Frazer strives to maintain transparency and proactive communication with its customers. Due to market volatility, supply chain disruptions, or other unforeseen circumstances, certain options, brand names, materials, or features may become unavailable during the production process. In such instances, Frazer will notify the customer promptly and work collaboratively to identify and implement suitable alternatives that uphold the functionality, quality, and design standards of the product. Frazer appreciates the customer's understanding as it navigates these challenges and remains committed to delivering products that meet or exceed customer expectations.

IMPORT DUTIES AND TARIFF DISCLAIMER: The pricing provided in this estimate is based on current market conditions as of the date of issuance and does not account for potential import duties, tariffs, or other



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fees that may be imposed on goods imported from non-U.S. countries. Should such charges come into effect prior to the fulfillment of the order, these additional costs may be reflected in the final pricing. Frazer will provide timely notice of any such changes, including a detailed explanation of the impact, and will work in good faith with the customer to minimize any adverse effects. Frazer values its relationship with the customer and encourages open communication to address any questions or concerns that may arise.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____



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LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.

WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.



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APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.

SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).